

Q3 2025

# Our Perspective on Built World Innovation

The technology market is undergoing a profound shift, and as a result, our perspective on built world innovation is shifting as well.

Advancements in machine intelligence are lowering the barriers to building useful software applications which is intensifying competition. At the same time, traditionally capex-light software giants are racing to control the infrastructure powering the AI movement, betting that compute capacity will become the foundation of long-term defensibility. While these are just two examples, we see the technology market becoming increasingly focused on hard assets during this AI wave.

## So how is this changing our perspective?

Machine intelligence promises to drive a step-change in productivity and open new value channels. But it also depends on high-quality data inputs, and in the built world, that unique data comes from hard assets. This creates a tremendous opportunity for real estate owners and operators to embrace innovation and become enablers of this transformation. Hard assets generate proprietary datasets that strengthen software advantages, and those who embed emerging technologies into their buildings will be best positioned to capture the value that the AI wave promises.

This is the mindset we are using when assessing new innovative solutions to partner with at Hazelview Ventures, we look for innovators that are building defensibility around the physical environment.

Dear valued partners, supporters, and investors.

We're excited to share the Q3 Hazelview Ventures Newsletter, featuring updates from across our portfolio and insights into how we're continuing to support early-stage companies redefining the future of real estate and industrial innovation.

As the venture capital division of <u>Hazelview Investments Inc.</u>, Hazelview Ventures Inc. invests in early-stage PropTech, BuildTech, and CleanTech companies that are transforming how real estate is built and operated. Our focus on scalable innovation was recently recognized in the <u>2025 Canadian Real Estate Innovation Report</u>, which highlights Hazelview among Canada's leading investors and developers advancing technology in the built world.

Learn more at www.hazelviewventures.com

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If you're a real estate owner or operator interested in connecting with any of our portfolio companies, we'd be happy to facilitate an introduction.

#### **Latest Portfolio News**

#### **Suite**Spot

SuiteSpot launched its new AI maintenance agent, SuiteSpot SAM™, and rolled it out to large NMHC Top 50 enterprise clients across the U.S. The effect was felt immediately with 92% of all maintenance service calls on their platform now being handled without any intervention or involvement by office staff, enabling site teams to focus on higher value work.

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### **Augmenta**

**Augmenta** added two new key team members, Richard Zhang - VP of AI and R&D and Mark Tepper - VP of Sales. Zhang is an acclaimed AI and computer graphics expert who serves as a professor at Simon Fraser University and will help accelerate the development of Augmenta's industry-leading AI design platform. Tepper is a seasoned sales executive who has scaled sales organizations at Matterport, Qbiq, and Metropolis, and will be instrumental in leading the next phase of commercial expansion.

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### Lamarr. /\I 🚺

**Lamarr.AI** successfully piloted the first BVLOS (Beyond Visual Line of Sight) drone flights for building envelope inspections, in partnership with the City of Detroit and supported by the Michigan Central and Newlab Advanced Aerial Innovation Region (AAIR). This marks the world's first BVLOS building inspection and is a step toward removing a major regulatory and operational barrier to enable large-scale urban inspections without on-site human spotters.

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#### **Company Highlight**

<u>Xaba</u> is revolutionizing the way the manufacturing industry operates by automating complex processes through its xCognition Cognitive Control platform. This generative AI system enables industrial equipment (Robotics, CNC's, etc.) to self program, adapting and adjusting in real time without requiring any human intervention.

Learn more about the team and why Hazelview Ventures invested: Read the full story.